In 2021 OAPN...

**Connected** 130+ arts professionals from across the globe by hosting an in person networking conference.

**Hosted** our virtual "Tuesday Talks" series which engaged 400 colleagues who spent 50+ hours online networking and participating in professional development.

**Increased** membership by 53% totaling 181 members by December 2021.

**Took** part in a four part online Equity, Diversity, Inclusion and Accessibility (E.D.I.A) training session for our entire board.

**Updated** our Code of Regulations, better outlining of elections, board roles, and permanent committees.

**Increased** our State funding and membership dollars combined by 19%.
In 2021 OAPN...

**Created** partnerships with arts agencies and non-profits like Ohio Citizens for the Arts & the Ohio Arts Council.

**Increased** our social media following by 46% totaling 1,777 connections across all platforms.

**Began** writing and developing a forward thinking **Strategic Plan** and SWOT Analysis.

**Increased** membership benefits through partnerships, online and in-person networking, and a robust membership portal.

**Welcomed** more than 11K visitors to our new and improved website and online membership portal.

**Increased** our Presenter Membership representation to 25 Ohio Counties and six US States.
Updated our Mission, Vision & Purpose and created Core Values & a Celebration Statement

MISSION
Ohio Arts Professionals Network (OAPN) is a member-based organization whose mission is to support and grow the touring Arts & Culture industry in Ohio.

VISION
OAPN will be the premiere member organization in the state of Ohio that artists, agents, and presenters go to when participating in the touring arts industry.

OUR PURPOSE:
- To develop and share information on the selection, promotion, and presentation of the performing arts.
- To facilitate bringing presenters and artists together in the best interests of the performing arts.
- To provide opportunities for professional development.
- To provide services to the Membership, including organizing meetings and workshops; providing unique profiles for members through the website, offering networking and communication opportunities, and other services.

OAPN’S CORE VALUES:
OAPN’s core values stem directly from our Members who:
- Enhance communities through the arts
- Gain valuable best business practices through educational opportunities
- Connect with a diverse network of arts professionals
- Advocate for the Arts & Culture industry in Ohio
- Attend our Conference

CELEBRATION STATEMENT
We celebrate all of the voices, perspectives, and experiences of those who make Arts & Culture their life’s work. We actively welcome all people as part of the OAPN community regardless of race, socioeconomic class, color, national origin, religion, diverse perspectives, age, sex, sexual orientation, gender, gender identity, neurological or physical ability, veteran status, legal status, or education level.
The 2021 Conference...

Brought together 130 arts professionals from the US and Canada to Playhouse Square in Cleveland for a Covid safe 3-day conference filled with networking, juried showcases, professional development, a keynote speaker, group meals & exhibit hall hours

Introduced a new "sponsored artist program" to help reduce the barriers of entry, cover all associated conference/membership costs, and highlight three juried showcasing artists of color, LGBTQ+, and/or an artist with a disability. This also provided a socially impactful sponsorship opportunity for our members

Showcased a diverse selection of performing artists online and in person. Of our 24 juried showcases, 54% of the performers included artists of color, LGBTQ+, and/or artists with a disability

Created the inaugural OAPN IMPACT Award to recognize the work of an outstanding OAPN member who made great contributions to the performing arts in Ohio. This year’s award went to Angela Meleca the Executive Director of Ohio Citizens for the Arts

"...The past 20 months have been the most challenging our industry has seen in generations. Many have lost so much to the pandemic—friends, family, jobs, businesses, staff, clients, and much more. Yet through all the strife, we’ve seen extraordinary perseverance. Most of us never want to use the words “pivot” or “unprecedented” again, but there are endless examples of our industry’s creative spirit taking hold in communities all over—especially here in Ohio. For me, this conference is one of those triumphs."

- Gary Minyard, OAPN Board President
OAPN 2021 Financials

SOURCE: QUICKBOOKS

- Office Expenses: $13,604 (5.6%)
- Conference Expenses: $58,572 (24.1%)
- Payroll, Taxes & Fees: $39,811 (16.4%)
- Membership Dues: $13,341 (5.5%)
- Conference Revenue: $82,400 (33.9%)
- Grants: $35,514 (14.6%)
OAPN BOARD OFFICERS & STAFF

Our staff has a strong commitment to enriching the lives of our community's residents through artistic expression. They are experts in arts management and use their creative energy to bring the arts alive for you.

Our Board represents a cross-section of our community and has a passion for bringing arts to the masses. The members work hard to ensure long-term sustainability of the organization so that the funds raised allow the membership to continue growing the touring arts industry in Ohio.

OAPN Executive Board

**OAPN President**
Gary Minyard
Vice President of Education and Engagement
Dayton Live

**OAPN Vice President**
Sarah C Barr
Executive Director
The Avalon Theatre

**OAPN Secretary**
Violet Rae Webster
Performing Artist, Singer/Songwriter
Raison D'Ette

**OAPN Treasurer**
David Greene
Senior Vice President of Programming
Playhouse Square

**OAPN Immediate Past President**
Robert Baird
BAM! Baird Artists Management

Board Members At Large

**Janet Herman Barlow**
Director
Stocker Arts Center, Lorain County Community College (LCCC)

**Heather Clow**
Executive Director
Marathon Center for the Performing Arts

**Kevin Cornell**
Artist, Educator
Mister C, Learning Science is Fun

**Danielle Devlin**
Agent/Manager
Canis Major Music

**Tammy Walkup**
Agent
Class Acts Entertainment

**Eric Gnezda**
Emmy-nominated journalist, Singer-Songwriter, Creator, Host of PBS Series “Songs at the Center”

**Amber Hansen**
Midwest Consultant/Agent
BiCoastal Productions

**Erin Cameron Miller**
General Manager
Cain Park/The City of Cleveland Heights

**David Mitchell**
General Manager
Kent State Tuscarawas

**Margo Ohlson**
Director
E.J. Thomas Performing Arts Hall at The University of Akron

**Chris Parthmever**
Executive Director
Sandusky State Theatre

**Dr. Elaine Richardson**
Artist, Educator
Dr. E, Ohio State University Professor of Literacy Studies

OAPN Staff

**Executive Director**
Jessica Rosenblatt

Conference Staff

Assistant: Alexandra Baddour
Production Manager: Cassie Goldbach
Production Assistant: Melanie Davis